A RESOLUTION TO MAKE CERTAIN FINDINGS RELATING CHATTEM, INC. PROJECT, TO DELEGATE CERTAIN AUTHORITY TO THE INDUSTRIAL DEVELOPMENT BOARD OF THE CITY CHATTANOOGA, AND TO AUTHORIZE THE MAYOR TO ENTER INTO AND EXECUTE AN AGREEMENT FOR PAYMENTS IN LIEU OF AD VALOREM TAXES.

WHEREAS, pursuant to Tennessee Code Annotated, Section 7-53-305(b) the City of Chattanooga (the "City") is permitted to delegate to The Industrial Development Board of the City of Chattanooga (the "Board") the authority to negotiate and accept payments in lieu of ad valorem taxes from lessees of the Board upon a finding by the City that such payments are deemed to be in furtherance of the Board's public purposes; and

WHEREAS, Chattem, Inc. (the "Company") is contemplating the acquisition and installation of certain machinery, equipment, and other personal property to be located in or about two pharmaceutical and medicinal manufacturing facilities in Chattanooga, Hamilton County, Tennessee, (the "Project") and because of the substantial economic benefits to the City and Hamilton County resulting from the Project, has asked the Board and the City Council to approve payments in lieu of ad valorem taxes; and

WHEREAS, the Council has determined that payments in lieu of ad valorem taxes from such a project would be in furtherance of the Board's public purposes as set forth within Chapter 53 of Title 7 of the Tennessee Code Annotated;

NOW, THEREFORE,

BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF CHATTANOOGA, TENNESSEE, That we do hereby find that the Project is in the best interest of the City, and that payments in lieu of ad valorem taxes derived therefrom would be in furtherance of the Board's public purposes.

BE IT FURTHER RESOLVED, That, having made such a finding in this instance, we do

hereby delegate to the Board the authority to negotiate and accept payments in lieu of ad valorem

taxes from the Company, it being further noted that this delegation is for this purpose and this

project only.

BE IT FURTHER RESOLVED, That the Mayor is hereby authorized to enter into an

Agreement for Payments In Lieu Of Ad Valorem Taxes in the form attached hereto, with such

changes thereto as he shall approve.

ADOPTED: December 9, 2008

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AGREEMENT FOR PAYMENTS IN LIEU OF AD VALOREM TAXES

THIS AGREEMENT FOR PAYMENTS IN LIEU OF AD VALOREM TAXES (this "Agreement") is made and entered into as of this __ day of ______, 2008, by and among THE INDUSTRIAL DEVELOPMENT BOARD OF THE CITY OF CHATTANOOGA (the "Board"); CHATTEM, INC., a Tennessee corporation (the "Company"); the CITY OF CHATTANOOGA, TENNESSEE (the "City"); and HAMILTON COUNTY, TENNESSEE (the "County") and is joined in, for purposes of evidencing their acceptance of the agency relationship established herein, by CARL E. LEVI and his successors, acting in the capacity of HAMILTON COUNTY TRUSTEE ("Trustee"), and by WILLIAM C. BENNETT and his successors, acting in the capacity of HAMILTON COUNTY ASSESSOR OF PROPERTY ("Assessor").

WITNESSETH:

WHEREAS, the Company is contemplating the acquisition and installation of machinery, equipment and other personal property more particularly described on Exhibit A attached hereto and incorporated herein (collectively, the "Property"), in connection with expansions to the Company's pharmaceutical and medicinal manufacturing facilities located at 3708 St. Elmo Avenue and 1715 W. 38th Street, respectively, in Chattanooga, Hamilton County, Tennessee (collectively, the "Project"), resulting in (a) an investment of approximately \$7,000,000 in personal property and (b) the creation over a three-year period ending on December 31, 2011 of approximately 33 full-time positions with an average annual wage (excluding benefits) of approximately \$23,000 (collectively, the "PILOT Projections"), and the Company has requested the Board's assistance with the financing of the Project; and

will be derived from the Project; and

WHEREAS, the Board has agreed to take title to the Property, together with all additions thereto, replacements thereof, and substitutions therefor and to lease the Property to the Company; and

WHEREAS, because the Property is to be owned by the Board, which is a public corporation organized under the provisions of Tennessee Code Annotated, §7-53-101, et seq., the Property will be exempt from all ad valorem property taxes ("property taxes") normally paid to the City and to the County, so long as the Property is owned by the Board, pursuant to the provisions of Tennessee Code Annotated, §7-53-305; and

WHEREAS, for the public benefit of the citizens of the City and the County, the Board has requested that the Company make certain payments to the Board in lieu of the payment of all property taxes that would otherwise be payable on the Property; and

WHEREAS, the Company has agreed to make such payments to the Board in lieu of all property taxes otherwise payable on the Property (the "In Lieu Payments"), as more particularly set forth hereinafter; and

WHEREAS, the Board has been authorized to receive the In Lieu Payments in lieu of property taxes by resolutions adopted by the City and the County, acting through their duly elected Council and Commission, respectively, which resolutions delegate to the Board the authority to accept the In Lieu Payments upon compliance with certain terms and conditions, including, without limitation, the requirement that the Board collect and expend such payments in furtherance of the public purposes for which the Board was created; and

WHEREAS, the Company and the Board have agreed that all In Lieu Payments made to the Board by the Company shall be paid to the Trustee, who shall disburse such amounts

to the general funds of the City and the County in accordance with the requirements specified

herein; and

WHEREAS, the Board wishes to designate the Assessor as its agent to appraise the Property and to assess a percentage of its value in the manner specified herein; and

WHEREAS, the Board wishes to designate the Trustee as its agent to receive the In Lieu Payments in accordance with the terms of this Agreement;

NOW, THEREFORE, IN CONSIDERATION OF the mutual covenants and agreements set forth herein, the parties hereto agree as follows:

- 1. <u>Designation of Assessor; Appraisal and Assessment of Property</u>. The Board hereby designates the Assessor as its agent to appraise and assess the Property. The Assessor shall appraise and assess the Property in accordance with the Constitution and laws of the State of Tennessee as though the Project were subject to property taxes. The Assessor shall give the Trustee, the City Treasurer, the Board, and the Company notice of any changes in appraisals of the Property in the same manner that notices are given to owners of taxable property. The Assessor shall make available to the Board all records relating to the appraisal and assessment of the Property.
- 2. <u>Designation of Trustee</u>; Computation and Billing of Payments In Lieu of Taxes. The Board hereby designates the Trustee as its agent to compute the amounts of the In Lieu Payments, to receive such payments from the Company and to disburse such payments to the City and the County. On or about October 1 of each year during the term of this Agreement, the Trustee shall compute the taxes which would be payable on the Property as if the Property were subject to property taxes, in accordance with the Constitution and laws of the State of Tennessee and in accordance with the appraisal and assessment of the Assessor. Each year hereunder, the

Trustee shall send the Board and the Company bills for appropriate respective amounts of In

Lieu Payments (the "Tax Bills").

- 3. Payments in Lieu of Taxes. After receipt of the Tax Bills, the Company shall pay to the Trustee the respective amounts indicated on the Tax Bills in accordance with the amounts set forth below in Paragraph 4. The In Lieu Payments shall be made by the Company in lieu of the property taxes which would otherwise be payable on the Property if it were subject to property taxes.
- 4. Amount of Payments. For any period hereunder occurring before January 1, 2009 or after December 31, 2011, and during which the Property is owned by the Board, the Company shall make In Lieu Payments in an amount, as determined by the Assessor and the Trustee, equal to one hundred percent (100%) of the amount of taxes that would have been payable on the Property as if it were subject to property taxes. For each of the years 2009 through 2011, the Company shall make In Lieu Payments in an amount determined by the Assessor and the Trustee equal to the following percentages of the taxes that would have been payable on the Property as if it were subject to property taxes for the respective years shown:

<u>Year</u>	Percentage
2009	29.2%
2010	29.2%
2011	29.2%

The parties acknowledge that the amount of personal property taxes to support County schools currently represents twenty-nine and two-tenths percent (29.2%) of the total amount of the personal property taxes that would have been payable on the Property if the Property were subject to personal property taxes and further acknowledge that one hundred percent (100%) of such In Lieu Payments for years 2009 through 2011 shall be directed by the Trustee to support the County school system.

- 5. <u>Penalties and Late Charges</u>. The Company shall make the In Lieu Payments for each year before March 1 of the following year. All In Lieu Payments shall be subject to penalties, late charges, fees and interest charges as follows:
- (a) If the Company fails to make any In Lieu Payment when due, and such failure to pay shall continue and not be fully paid within thirty (30) days after written notice of such nonpayment has been provided, then a late charge shall be charged and shall also be immediately due and payable. The late charge shall be in the amount of one and one-half percent (1.5%) of the owed amount, for each month that each payment has been unpaid. Such one and one-half percent (1.5%) per month late charge amount shall accumulate each month and be payable so long as there remains any outstanding unpaid amount.
- (b) If the Company should fail to pay all amounts and late charges due as provided hereinabove, then the Board, the City or the County may bring suit in the Chancery Court of Hamilton County to recover the In Lieu Payments due, late charges, expenses and costs of collection in addition to reasonable attorneys' fees.

6. PILOT Projections Reporting.

- (a) In order to determine the extent to which the Company achieves the PILOT Projections upon which the In Lieu Payments have been calculated, the Company shall complete and deliver for each calendar year during the term of this Agreement an Annual Report in the form attached hereto as Exhibit B commencing after completion of the first full calendar year during which In Lieu Payments were paid by the Company.
- (b) If the Company fails to achieve the PILOT Projections, then the City and the County reserve the right to terminate the benefits of this Agreement for any years remaining hereunder.

- (c) If the Company closes the Project or moves the Project from the County
- during the term hereof, the City and/or the County reserve the right to require the partial repayment of amounts that would have been payable on the Property if it were subject to property taxes.
- 7. All sums received by the Trustee pursuant to Disbursements by Trustee. Paragraph 3 hereof shall be disbursed to the general funds of the City and the County in accordance with this paragraph and in accordance with the normal requirements of law governing the settlement and paying over of taxes to counties and municipalities. All sums received shall be divided into two (2) accounts, one for the use and benefit of the City and the other for the use and benefit of the County. The account for the use and benefit of the City shall be funded with the proportionate amount to which the In Lieu Payments are attributable to property taxes which would otherwise be owed to the City, and the account for the use and benefit of the County shall be funded with the proportionate amount to which the In Lieu Payments are attributable to property taxes which would otherwise be owed to the County. All disbursements to the general funds of the City and County shall be made by the Trustee subject to the requirement that all funds disbursed may be used by the City and the County only in furtherance of the public purposes of the Board, as described in Tennessee Code Annotated, § 7-53-102.
- 8. <u>Contest by the Company</u>. The Company shall have the right to contest the appraisal or assessment of the Property by the Assessor and the computation by the Trustee of the amount of the In Lieu Payment. If the Company contests any such appraisal or assessment, then it shall present evidence to the Assessor in favor of its position. Likewise, if the Company contests any such payment computation, it shall present evidence to the Trustee in favor of its position. If the In Lieu Payments being contested shall be or become due and payable, the Auth PILOT Chattem 2008

Company shall make such payments under protest. The Company and the Assessor or the

Trustee, as the case may be, shall negotiate in good faith to resolve any disputes as to appraisal,

assessment or computation. If the Company and the Assessor or the Trustee are unable to resolve

a dispute, then the Company may file suit in the Chancery Court of Hamilton County to ask that

the provisions of this Agreement, including those covering appraisal, assessment and

computation, be construed or applied to the relevant facts by the Chancery Court in order to

resolve such dispute.

9. <u>Lien on Property</u>. Any amounts which remain payable under this Agreement

shall become a lien on the Property, and such lien shall be enforceable against the Property in the

event that any payment owing hereunder is not timely made in accordance with this Agreement.

10. Term. This Agreement shall become effective on the date that the Board attains

title to the Property and shall continue for so long as the Board holds title to any of the Property

or until the Company has made all payments required hereunder, whichever shall later occur.

11. <u>Leasehold Taxation</u>. If the leasehold interest of the Company should be subject to

ad valorem taxation, then any amounts assessed as taxes thereon shall be credited against any In

Lieu Payments due hereunder.

12. <u>Notices.</u> All notices and other communications provided for hereunder shall be

written, and mailed via registered or certified mail or delivered via overnight express carrier, to

the following addresses:

If to the City:

Mr. Randall L. Nelson

City Attorney

Suite 400, Pioneer Bank Building

Chattanooga, Tennessee 37402

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If to the County:

Mr. Rheubin M. Taylor

County Attorney

Hamilton County Government

Room 204

County Courthouse

Chattanooga, Tennessee 37402

If to the Board:

Mr. Randall L. Nelson

City Attorney

Suite 400, Pioneer Bank Building Chattanooga, Tennessee 37402

If to the Company:

Chattem, Inc.

1715 West 38th Street

Chattanooga, Tennessee 37409 Attention: Mr. Robert Bosworth

With a Copy to:

Brian L. Eftink, Esq. Miller & Martin PLLC

Suite 1000, Volunteer Building

832 Georgia Avenue

Chattanooga, Tennessee 37402-2289

If to the Trustee:

Trustee

Hamilton County Courthouse Chattanooga, Tennessee 37402

If to the Assessor:

Assessor

Hamilton County Courthouse Chattanooga, Tennessee 37402

or, as to each party, at such other address as shall be designated by such party in a written notice to the other parties. All such notices and communications shall be deemed delivered as follows:

(i) when mailing via overnight courier service, one business day after mailing, and (ii) when depositing in the United States mail by registered or certified mail, postage prepaid, return receipt requested, three days after deposit.

13. <u>No Waiver; Remedies</u>. No failure on the part of any party hereto, and no delay in exercising any right under this Agreement shall operate as a waiver thereof; nor shall any single or partial exercise of any right under this Agreement preclude any other or further exercise

thereof or the exercise of any other right. The remedies provided in this Agreement are cumulative and are not exclusive of any remedies provided by law.

- 14. <u>Severability</u>. In the event that any clause or provision of this Agreement shall be held to be invalid by any court or jurisdiction, the invalidity of any such clause or provision shall not affect any of the remaining provisions of this Agreement.
- 15. <u>No Liability of Board's Officers</u>. No recourse under or upon any obligation, covenant or agreement contained in this Agreement shall be had against any incorporator, member, director or officer, as such, of the Board, whether past, present or future, either directly or through the Board. Any and all personal liability of every nature, whether at common law or in equity, or by statute or by constitution or otherwise, of any such incorporator, member, director or officer, as such, is hereby expressly waived and released as a condition of and consideration for the execution of this Agreement.
- 16. <u>Binding Effect</u>. This Agreement shall be binding upon and inure to the benefit of each of the parties and signatories hereto and to their respective successors and assigns.
- 17. Governing Law. The Agreement shall be governed by, and construed in accordance with, the laws of the State of Tennessee.
- 18. <u>Amendments</u>. This Agreement may be amended only in writing, signed by each of the parties hereto, except that the Trustee and the Assessor shall not be required to join in amendments unless such amendments affect their respective duties hereunder.
- 19. <u>Counterparts</u>. This Agreement may be executed in several counterparts, each of which shall be an original and all of which shall constitute but one and the same instrument.

the day and date first above written.

OF THE CITY OF CHATTANOOGA By: Chairman CHATTEM, INC. By: Print Name: Title: CITY OF CHATTANOOGA, TENNESSEE By: Mayor HAMILTON COUNTY, TENNESSEE By: County Mayor CARL E. LEVI By: Hamilton County Trustee WILLIAM C. BENNETT By:

Hamilton County Assessor of Property

THE INDUSTRIAL DEVELOPMENT BOARD

EXHIBIT A

All machinery, equipment and other tangible personal property that (i) is acquired by the Company during the period between January 1, 2008 and December 31, 2011 (and, therefore, has not been added to the County's tax rolls as of the effective date of this Agreement) and (ii) is located in or about either of the Company's production facilities at 3708 St. Elmo Avenue and 1715 W. 38th Street, respectively, in Chattanooga, Hamilton County, Tennessee (together with additions thereto, replacements thereof, and substitutions therefor).



Annual Report for Payment-In-Lieu-of-Tax (PILOT) Program for Chattanooga and Hamilton County Tennessee

Company Intown	iation.	
Name:		
Address:		
City and Zip:		
Company Contact:	<u></u>	
Telephone:		
E-mail:	<u> </u>	
Fax:		
Company's Com	mitment (commitmentagreement attached)	
Real Property Investm	ent Amount:	
Personal Property Inve	estment Amount:	
Number of Net New J	obs:	
Average Wages per New Job:		
Capitell investmen	it as of December 31, 20	
Real Property Investm	ent Amount:	
Personal Property Inve	estment Amount:	

PILOT Annual Report Page 2

Job/Creation as of December 31	320
(Number of jobs at beginning of PILOT:	:)
No. of Net New Jobs Created:	
Average Wages as of December.	31(20)
Average Wages of New Jobs Above ¹ :	
Wages may include overtime, but must exclude	benefits.
TELEGRAVITANE KARANSAS CETAFINISAS SASTENAS PARES	- NEW CONTROL OF THE STREET OF
Comment on Progress Toward P	entormance Goals
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Submit Completed Information I	vn:
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Mr. J. Steven Hiatt, Director of Existing Bus Chattanooga Area Chamber of Commerce	j
811 Broad Street, Suite 100 • Chattanooga, TFAX: (423) 763-4044	TN 37402
EMAIL: shiatt@chattanoogachamber.com	
I certify that the information and attachments knowledge and belief:	s provided are true and accurate to the best of my
Print name and title of authorized representative	of applicant
Signature	Date
Phone	_ Fax