

**Section II: City Council Questionnaire**

1. What other Chattanooga organizations have a mission similar to yours?

2. What does your organizations do, supply, or perform that no other organization in Chattanooga addresses?

3. What is your fiscal year?

4. List the previous years you have submitted requests to the City of Chattanooga, the amount of the requests, and the amounts granted?

5. Describe your debt and expenses in ratio to revenue.

6. List any debt over \$10,000 and when that debt will be satisfied.

7. What percentage of your budget is dedicated to salaries vs. percentage of budget dedicated to client programs or benefits?

8. What cost savings initiatives did your organization undertake during the preceding year?

9. List travel expenses over the last three years and how the travel benefited your organization.

10. If you are a membership-based organization:

a. What is fee structure?

b. When have you increased membership fees?

c. What is your plan for growing membership?

d. What are your membership numbers from the last three years?

11. Do your clients pay anything for your services, products, programs? If so, explain.

12. What is your strategic plan to become independent of City funding?